

Making it Happen: SEAI Supports for project development

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National Energy Services Framework – what is it ?

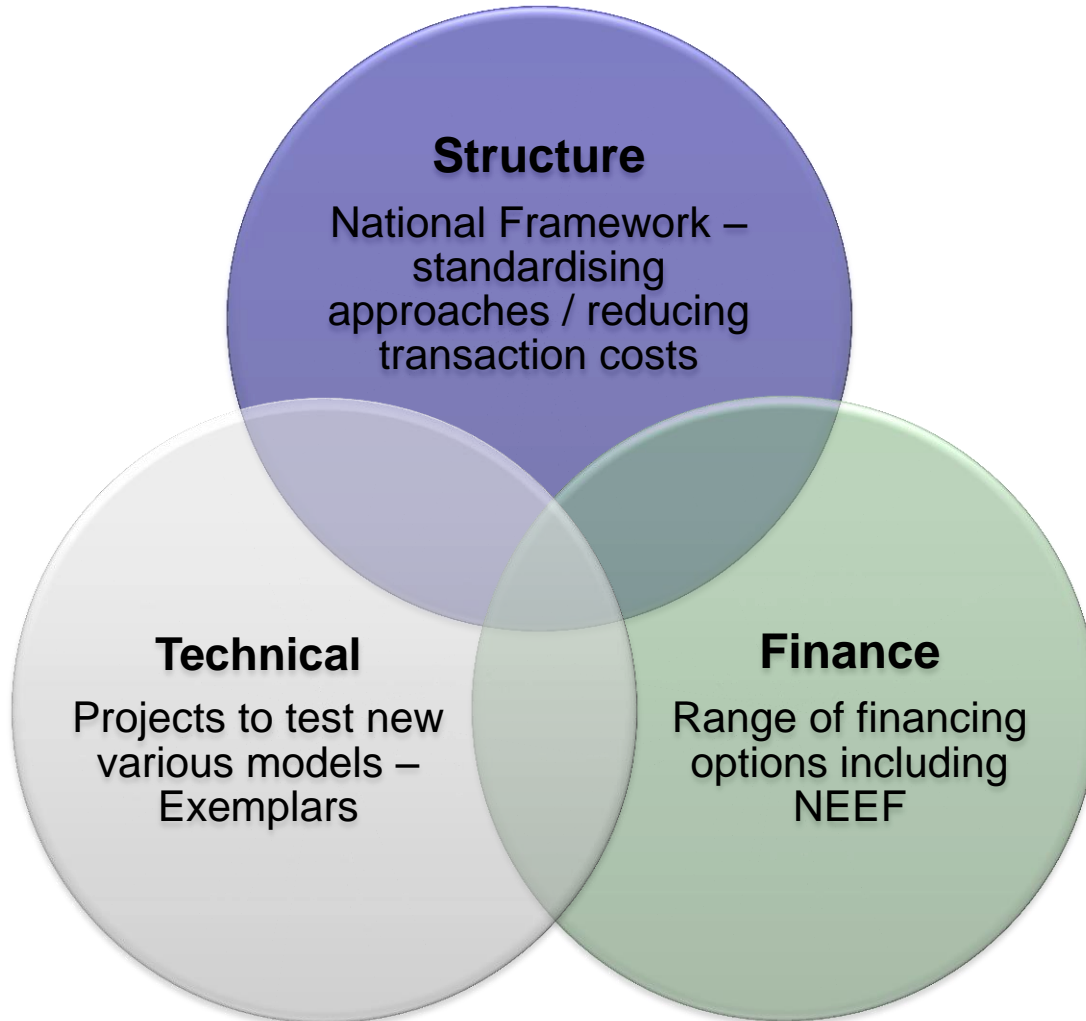
A structured, best practice guide to the development of energy projects (through to contract), supported with standardised templates, tools, contracts etc to assist the development of ESCO market and enable delivery of energy efficiency projects at scale which will ..

- Bring suppliers/buyers together under agreed set of protocols
- Ensure energy performance criteria are integral to projects
- Assist stimulate market for large and small companies
- Build consistency, competence and capacity
- With clients, finance entities and energy service suppliers
- Underpinned with establishment of the energy efficiency fund

The elements of the Framework

CLIENTS WITH FINANCIALLY VIABLE PROJECT(S)	ESCO	Market development
	SEAI SUPPORTS	SEAI Business Programmes Exemplar Programme Technical Assistance
	HANDBOOKS/GUIDES	Energy Performance Contracts Energy Performance-Related Payments Local Energy Supply Contracts
	FINANCING	the Fund Investment Banks EIB

The elements of delivery



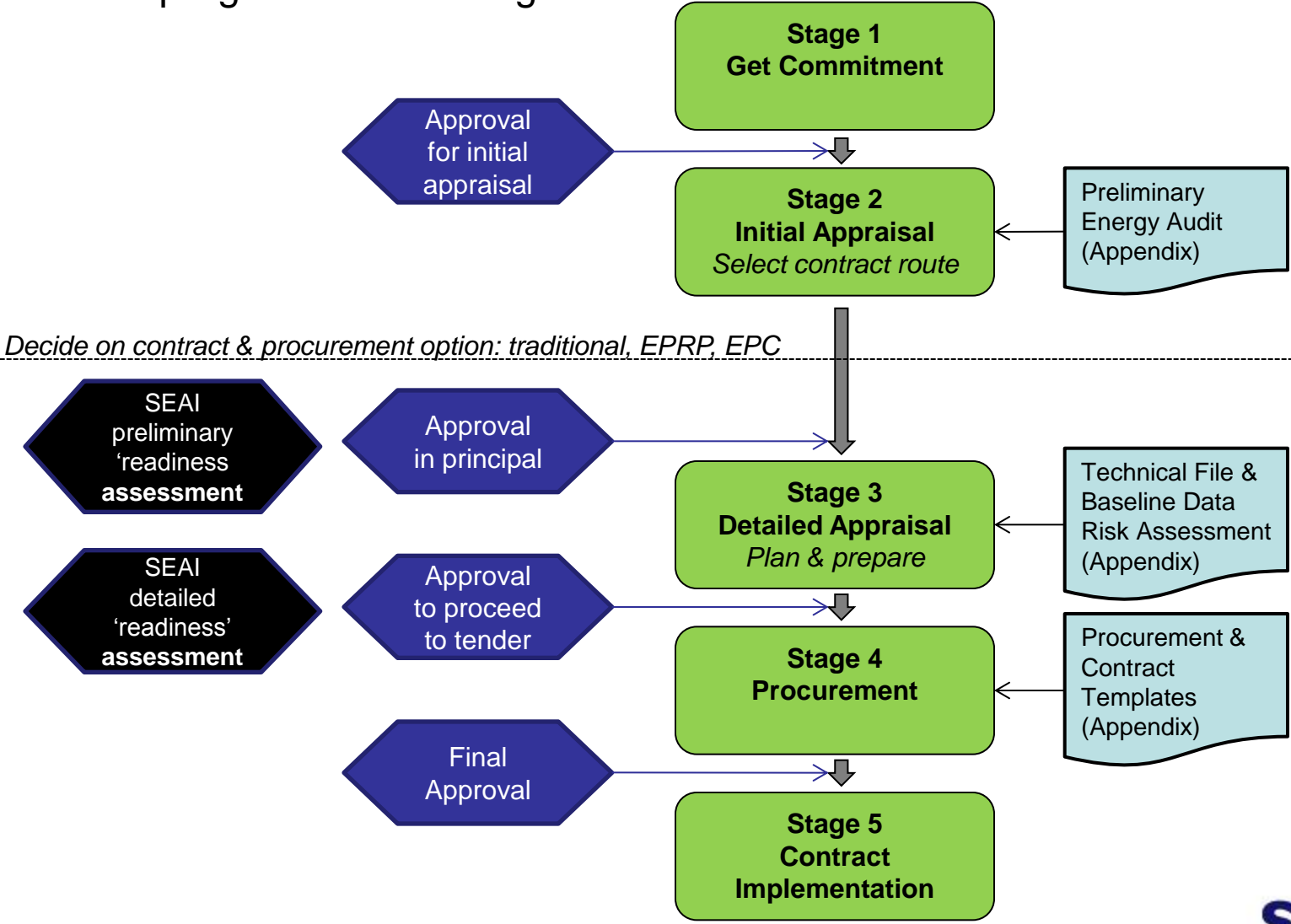
Objectives of support

- Encourage development of projects through Framework
- Assist with associated transaction costs
- Build and develop market capability by stimulating pipeline of projects through Framework
- Drive scale and depth of energy efficiency investments
- Assist meet national energy efficiency targets

Structured Approach – the actual

EPC Handbook Stages

To progress to next stage



STAGE 1 – Get Organised

Activities:

- Identify need for project
- Define objectives/contract options
- Get commitment !

Support:

- SEAI Business / Public Sector programmes – partnerships

Deliverable:

- Good initial consideration
- Signed off senior commitment

STAGE 2 – Initial Appraisal .. new 😊

Activities:

- Technical assessment
- Financial feasibility
- Develop business case

Support:

- 50% support
- Up to €7,500 if energy bill < €1m
- Up to €15,000 if energy bill > €1m

Deliverable:

- Preliminary energy audit
- Contract route selected
- Senior management sign off
- (completed Stage 2 workbook)

STAGE 3/4 – Detailed Appraisal/procurement

Activities:

- Technical File & Baseline
- Metering / surveying
- Project management

- Risk assessment
- Legal / Financial advice
- M&V Plan

Support:

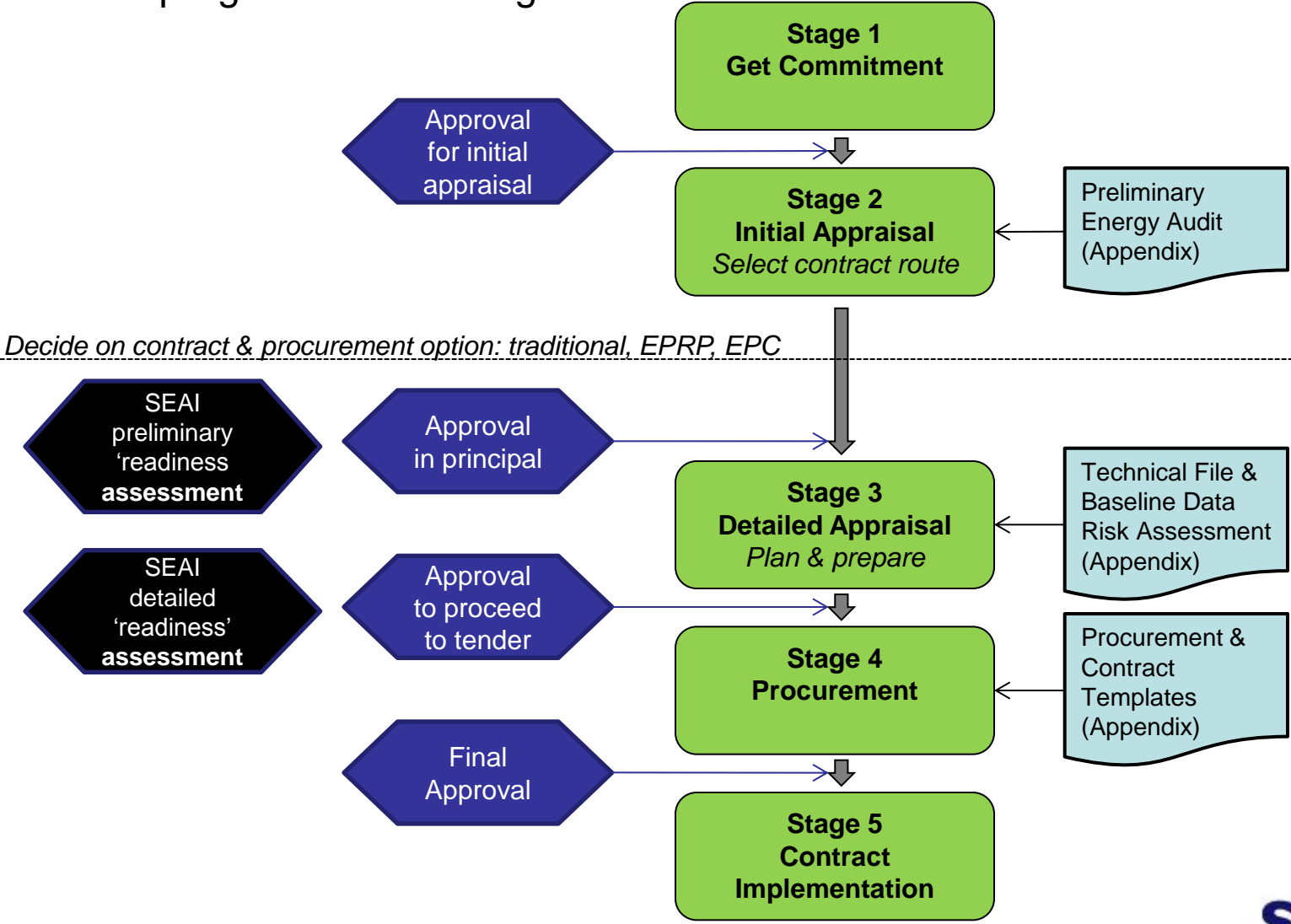
- 75% support
- Up to €37,500 Full EPC
- Up to €15,000 EPRP

Deliverable:

- Contract Awarded

EPC Handbook Stages

To progress to next stage



The elements of successby year end

