



**Engineers Ireland – Understanding Compliance in Structural Steel Works**

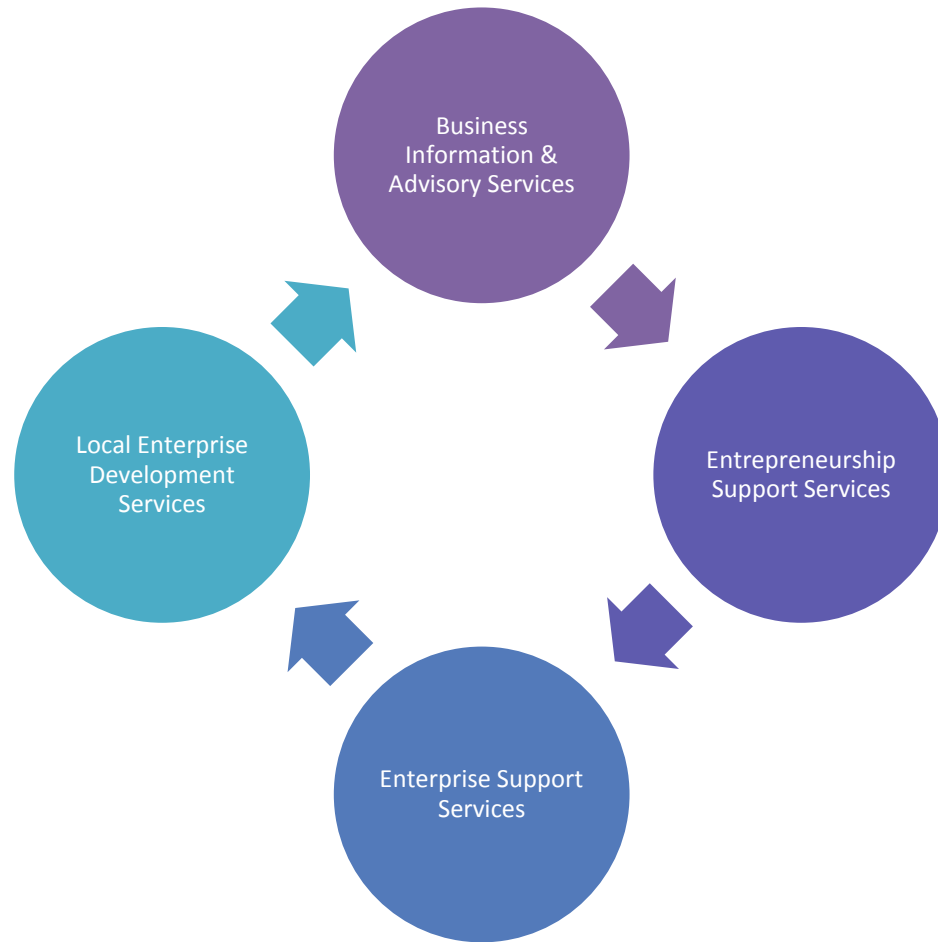
**Presentation by Kieran Comerford**

**Chair of Network of Local Enterprise Offices / Head of Enterprise – Carlow County Council**

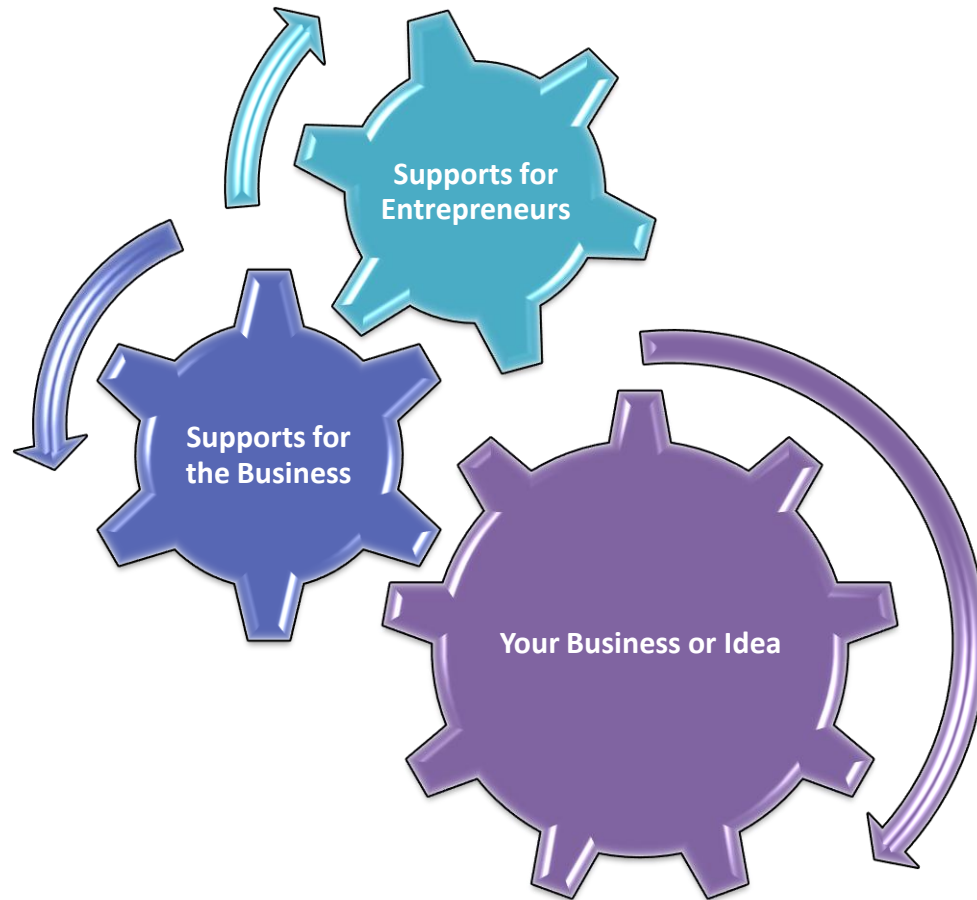


**The Local Enterprise Office provides advice, information and support to you in starting up or growing your business. With 31 dedicated teams across the Local Authority network in Ireland, Local Enterprise Offices offer you a wide range of experience, skills and services.**

# Services for Business



# Working with Enterprise



# Business Information & Advisory Services

- General business advice and information provision: Business Planning, Financial Advice, Management and Accounting, How-to Guides etc. Advice and information on rates, planning, licensing etc. including cost reductions
- Advice and information for local businesses on accessing public procurement processes Advice on energy efficiency, sustainable development and alternative renewable energy sources
- Information and access to other government services such as:
  - Revenue [Seed Capital Scheme, Employment Investment Incentive Scheme (EIS), Revenue Job Assist]
  - Social Protection/National Employment & Entitlements Service (NEES) [Back to Work Enterprise Allowance]
  - SOLAS [Employer Job Incentive Scheme, Training]
  - Companies Registration Office
  - Credit Review Office

# Enterprise Support Services

- Provide financial support for start-up and business development. Provide training supports e.g. Start Your Own Business Programmes, Management development support etc.
- Access to commercial/enterprise space
- Mentoring
- Access to dedicated business networks Product and Service development
- Development of web-enabled services with a focus on trading online
- Working with Community Enterprise Centres & Incubation Units
- Access to Microfinance Ireland Loan Fund
- Progression pathway for high potential start-ups and high growth companies to Enterprise Ireland including access to Business Angels, New Frontiers Programme etc.
- Access to promotional space

# Entrepreneurship Support Services

- Education – Primary & Second level programmes
- Female entrepreneurship
- Senior entrepreneurship
- Development of clusters
- Enterprise Awards Enterprise
- Promotional activities

# Local Enterprise Development Services

- Development & implementation of local enterprise plan
- Input into County Development Plan Development of partnerships with relevant agencies e.g. North/South development
- Promotion and marketing of local areas as location for investment in conjunction with the appropriate national body e.g. IDA
- Identifying & developing projects & programmes including leveraging resources to implement these programmes and those funded from non-core resources
- Development of appropriate enterprise infrastructure at county/city level Management of local authority enterprise infrastructure or assets e.g. enterprise parks
- Acting as an enhanced resource for Government to undertake one-off initiatives
- Assisting in development of County/City Economic Strategies as proposed in the Local Government Reform Programme
- Direct engagement by Local Authority with businesses in difficulty in order to develop payment plans e.g. commercial rates



# Understanding Compliance & Supporting in Structural Steel Companies

## Support to Date:

- Understanding of Compliance (Roll out of Information Seminars with NSAI)
- Survey of Company Requirements for Certification (via NSAI)

## Company Level:

What we believe are the next stages at company level:

- Benchmark Management Capacity
- Evaluation of Competitive Requirement for Certification i.e. Cashflow Business Model (in particular in SME Sector)
- Development of Business Plan & Cashflows for Investment
- Establish Staffing Requirements
- Roll Out Plan

## Supports available:

- Staffing – Department of Social Protection
- Training – Skillnets (in some area's)
- Micro Finance Loan Aid
  
- Government Evaluation of Supports in respect of the Training on-going

